Retail Worker Job Description

Retail Sales Associate Introduction:

Are people often commenting on your bubbly personality? Do you love helping others and having fun doing it? We’re looking for someone like you to join our team. As a sales associate with BBABC, we’ll encourage you to take extra time to understand our customer’s needs and provide an amazing customer service experience. Essentially, you’ll be helping us build strong “long-term relationships” with our customers. Having a great sense of our brand and products will really help you succeed. We’re looking for someone who works well with others yet is also motivated by sales.

Retail Sales Associate Responsibilities:

In this role, you report to the Store Supervisor. Your responsibilities will include:

* Provide engaging and helpful customer service
* Delight customers with product knowledge
* Create excitement about new products or sales
* Listen to customers and provide useful and appropriate recommendations
* Work with the team on your shift to maintain stock and beautiful and neatly organized store
* Work the cash to handle purchases and returns
* Assist with inventory procedures when needed
* Attempt to meet and surpass sales goals- both individual and work toward team sales goals.
* Other duties as required

Retail Sales Associate Qualifications:

* 6 months or more experience in a sales or customer service role
* Must have a friendly and upbeat personality
* Professionalism always is required
* Experience with processing POS (point of sale) purchases is also required

Retail Sales Associate Core Skills:

* Customer service
* Product and brand knowledge
* Professionalism
* Interpersonal communication skills
* Upselling
* Organization
* Multi-tasking
* Sales goals
* Basic math skills
* Flexible
* POS
* Teamwork